

Acknowledgement of Country

I acknowledge the traditional custodians of the land that we are gathered.

I pay my respect to elders – past, present and emerging and their continuous connection to country.



The Grampians Wimmera Mallee Team



David Jochinke Chair



Marc Sleeman CEO



Serena Eldridge Tourism Recovery Officer



Wimmera Mallee Partnerships Manager



Georgia Bennett Marketing Manager



Tessa Llewellyn **Projects Coordinator**



Caron Fraser Admin. Assistant



Laura Daniel PR & Communications

Mayor Cr. Karen Hyslop

Northern Grampians Shire Council







Kate Kirkpatrick

Event Director, Grampians Grape Escape





Curtis McGrath (OAM)

Paralympic Gold Medallist & Invictus Games Ambassador





TRIUMPH OVER TRAGENY

CURTIS MCGRATHOAM















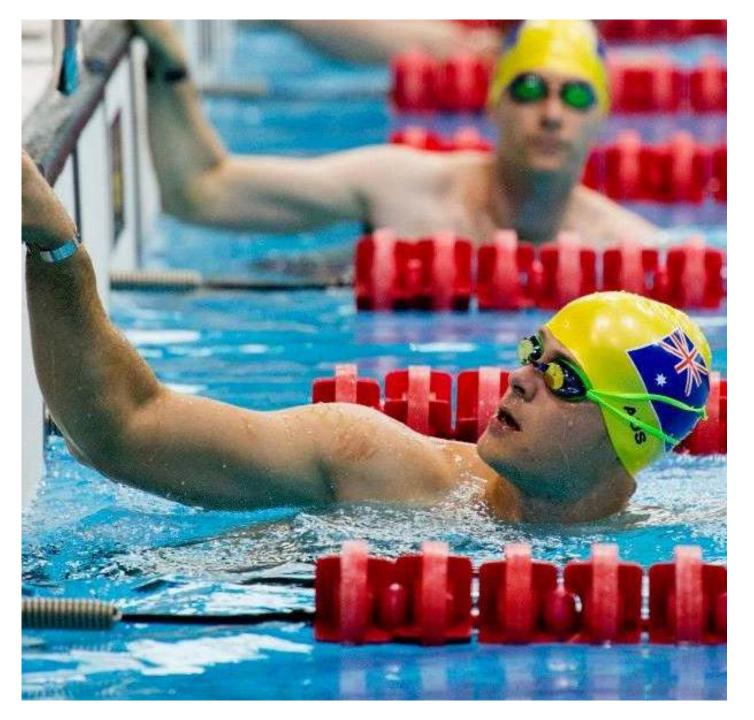






























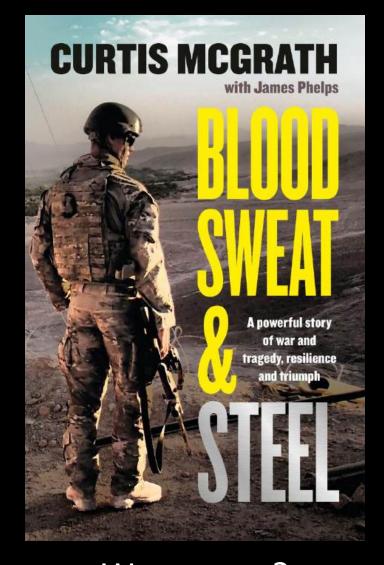


A Wounded Soldier A Veteran A Disabled Person An Elite Athlete A Paralympian A Leader A Friend A Husband A Father

@curtmcgrath f



@curtismcgrathofficial



Want more? It's in my book.

Brendan McClements

Shae Keenan

CEO & Chief Marketing Officer Visit Victoria







STIMULATING GRAMPIANS AND WIMMERA MALLEE'S VISITOR ECONOMY

BRENDAN MCCLEMENTS

SHAE KEENAN



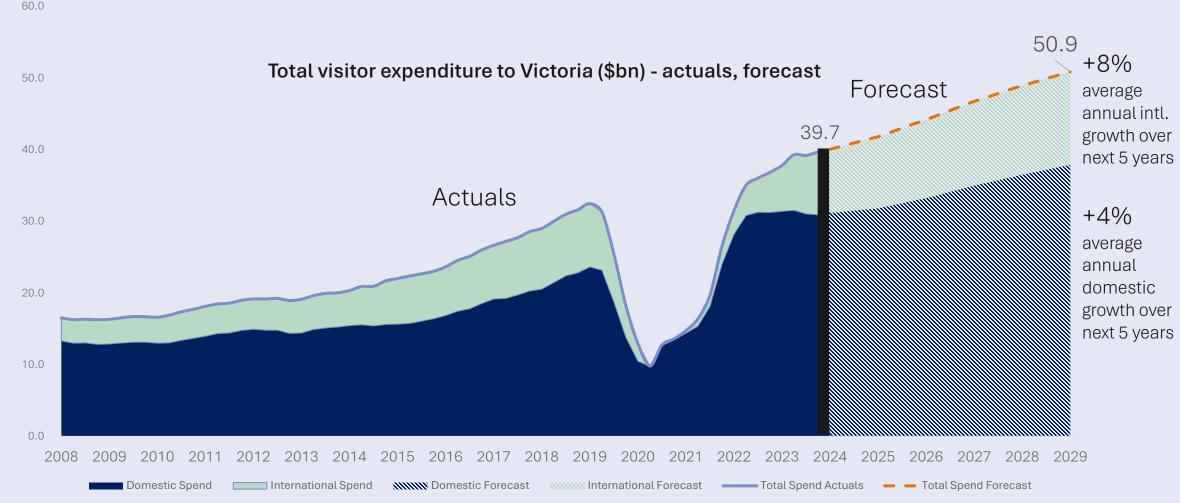
2.05.2025

AGENDA

- 1. VISITOR ECONOMY OUTLOOK
- 2. GRAMPIANS WIMMERA MALLEE RECOVERY ACTIVITY & PLAN

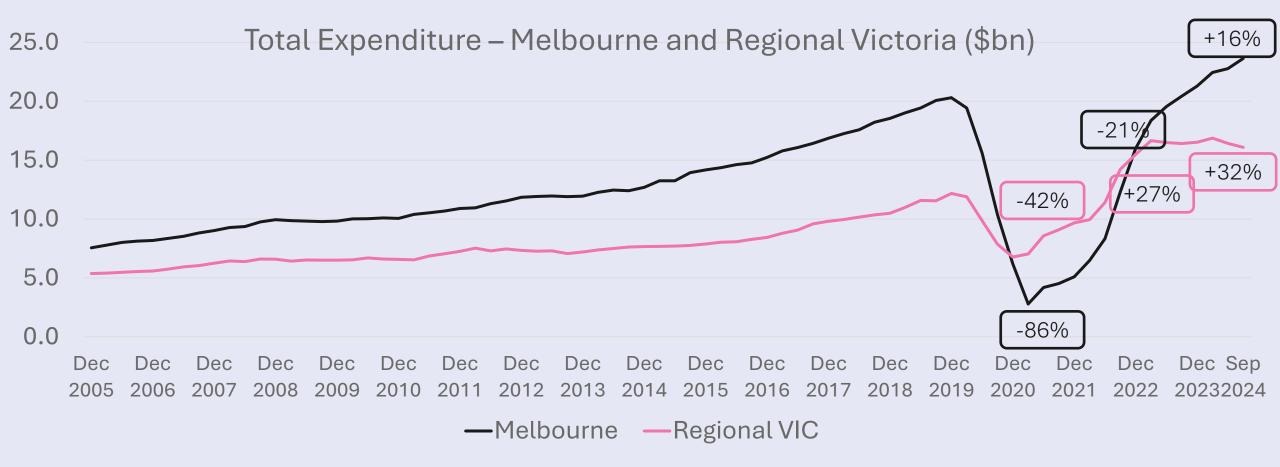


\$50.9B FORECAST CAN ONLY BE ACHIEVED THROUGH VOLUME AND YIELD





MELBOURNE AND REGIONAL HAVE HAD DIFFERENT EXPERIENCES





Domestic visitor expenditure to Grampians was 29 per cent above <u>pre-Covid</u> and regional Victoria was 33 per cent higher

VISITOR EXPENDITURE (\$M) – DOMESTIC	YEAR ENDING DECEMBER 2019	YEAR ENDING DECEMBER 2024	% CHANGE*
GREAT OCEAN ROAD	1,462	1,899	30%
MURRAY	1,572	1,895	21%
HIGH COUNTRY	1,385	1,874	35%
PENINSULA	1,296	1,750	35%
GOLDFIELDS	1,353	1,716	27%
GEELONG AND THE BELLARINE	1,040	1,628	57%
GIPPSLAND	1,080	1,407	30%
YARRA VALLEY AND DANDENONG RANGES	713	1,065	49%
PHILLIP ISLAND	553	849	54%
GRAMPIANS	524	676	29%
DAYLESFORD & MR	517	588	14%
MELBOURNE	12,090	15,551	29%
REGIONAL VIC	11,560	15,385	33%
TOTAL	23,650	30,935	31%

Note: Only top 3 largest % changes are highlighted.





REGIONAL EVENTS DRIVE VISITATION





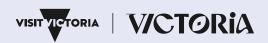


REF supported events

- Wimmera Steampunk Festival
- Grampians Grape Escape
- Grampians Peaks Trail 100 Miler

Local impact from these three events

- Estimated 3.3M in economic impact to Grampians Wimmera Mallee region
- Almost 11,000 attendees
- Close to 19,000 bed nights



BUSHFIRE RECOVERY FUND

FUNDING

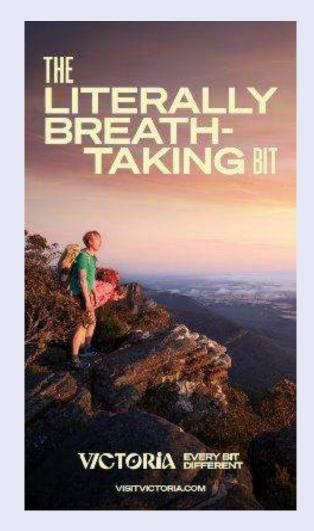
- \$600k for tourism marketing and promotional activities
- \$400k for Visit Victoria; \$200k for GWMT

OBJECTIVES

- Rebuild consumer confidence in the Grampians and Wimmera Mallee regions
- Support the local tourism industry with tactics to strengthen businesses for the future

APPROACH

- New Grampians Wimmera Mallee activity as part of the Every bit different campaign
- Visit Victoria and GWMT to deliver workshops to engage and empower local industry





GRAMPIANS WIMMERA MALLEE RECOVERY ACTIVITY

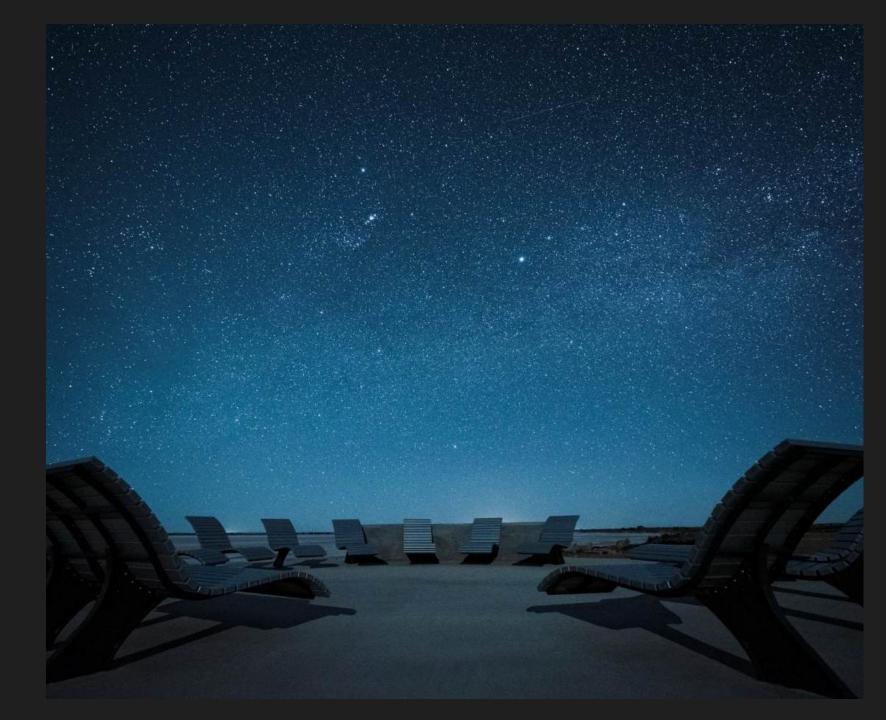
SHAE KEENAN, CHIEF MARKETING OFFICER





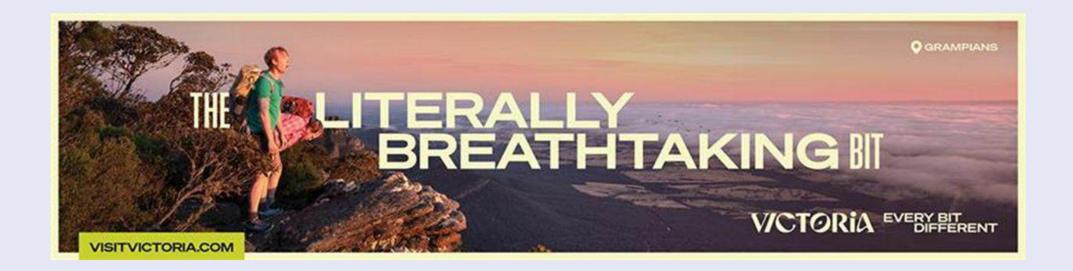
ACTIVITY TO DATE

JANUARY TO APRIL

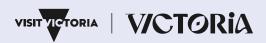




MELBOURNE OUTDOOR ADVERTISING



Tullamarine Freeway – Large Format Outdoor 31 March – 20 April



BROADCAST AND VIDEO ADVERTISING



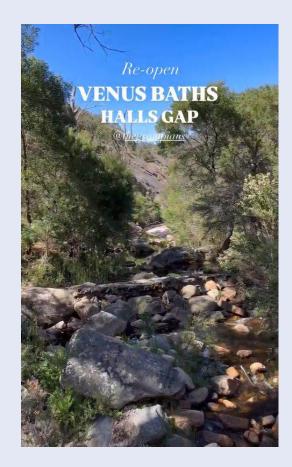


Grampians *Every bit different* 15" TVC into Fly/interstate market from 21 Feb

- Broadcast Video on Demand (BVOD) & YouTube
- Kayo & Vevo



SOCIAL MEDIA – REACHING MILLIONS



11 Jan – Instagram story about Venus Baths reopening



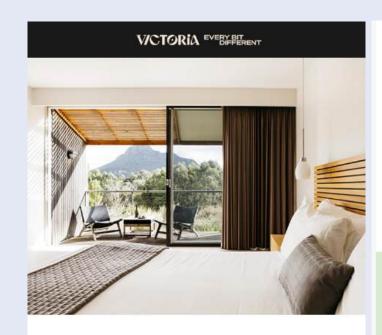
15 Jan – Organic reel promoting Grampians reopening



18 Jan – Hollow Mountain



VISIT VICTORIA E-NEWSLETTERS



THE GRAMPIANS GETAWAY BIT

This is the bit where we show our support for the towns doing it tough after a rough summer season. Whether it's visiting now, or planning a trip down the track, this magnificent region has plenty to see and do.

From Dunkeld to Great Western and everywhere in between, join a tour with a local, stop for a nourishing feed, hit up a quirky event, and spend the night in a local cottage.

Let's start planning



STRIKING DUNKELD

Gateway to the southern Grampians, Dunkeld is home to destination dining, sweeping mountain views and eco tours.

Let's go



GUIDED GRAMPIANS

See sights you might never find on your own on a guided experience, where you can uncover local gems minus the effort.

Let's go



WIMMERA STEAMPUNK FESTIVAL

See Dimboola reimagined by a 19th century carnival of peculiarities. Enjoy street performances, marvel at stilt walkers and be amazed by fantastical mechanical contraptions. Get your fortune read, watch live music, see exhibitions, lantern processions and enjoy all the food and drink you can stomach.

Celebrate the weird & wonderful

SHOP LOCAL, TOUR LOCAL, SUPPORT LOCAL



SALINGERS CAFE

Discover



ARARAT GALLERY

Discover



GRAMPIANS ESTATE

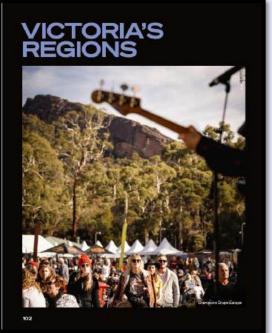
Discover

Stay safe this summer and check the VicEmergency, VicTraffic and Parks Victoria websites for relevant travel warnings before you leave home.

WCTORIA EVERY BIT DIFFERENT

VICTORIA'S OFFICIAL VISITOR GUIDE







HALLS GAP ZOO
Victoria's largest regional zoo
exhibiting over 120 native and exotic
mammals, reptiles and birds, from
cheetah, giraffe, meerkats, monkeys,
red pandas and bison to kangaroos,
Tassie devils, wombats, crocodiles,
1-steinbergs.

Visitors can experience up-close encounters with a number of animals. Special food can also be purchased to hand feed some of the animals.

snakes and dingoes.

The 2.5km pathway around the zoo is suitable for wheelchairs and strollers. Enjoy a picnic or barbecue lunch while the children amuse themselves in the playground. Food, drinks and souvenirs also available onsite.

Open: Daily, 10am to 5pm (excluding Christmas Day)

4061 Ararat-Halls Gap Road, Halls Gap

t: 03 5356 4668

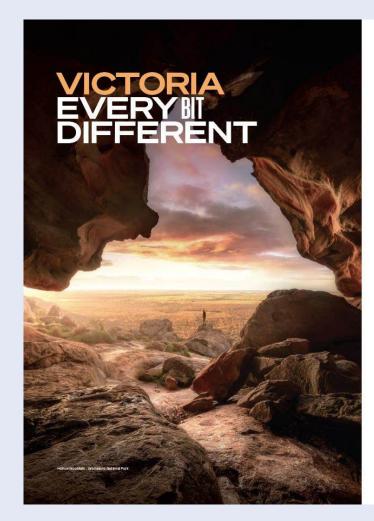
w: hallsgapzoo.com.au Find us on: f @ d



THE NATURAL WORLD
WASA Whiteh Art Maceumd
Australial used to open the door in
April This art guitery, in the relate
bushlessed at Relate
bushlessed

OVG Autumn - Grampians Wimmera Mallee 13 special features

MAGAZINE – EVENT PROGRAMS



There's something truly electrifying about Melbourne and Victoria. This intoxicating state is buzzing with colour and excitement, ready to draw you in and never let you go. From thrilling events and laneways packed with bars to outrageously beautiful landscapes and tasty regional fare, Victoria truly is, every bit different.

THE WHAT'S DOWN HERE BIT

Take a sharp turn off the beaten track and head deep into the vibrant, everchanging heart of Melbourne's many laneways.

You'll need energy, so be sure to start your day with a coffee from Brisk Lane — or one of the many cafe's found around just about every corner. Then, it's time to expire. See explosions of street at in Duckboard Place, head down Hardware Lane for affecco drinks at Kirks Wine Bar before finishing the day at one of the many exteries a long Flinders Lane. Supernormal and Garden State Hotel come to mind.

THE FEELING

natural wonders so other-worldy that connecting with your wild roots becomes second nature.

pump through your body as you explore the rugged peaks of the Grampian Gariever JN Metional Park at Boroka Lookout or Hollow Mountain. Rejuverest your soul with crystal clear waters at Wilsons Promontory National Park with a boat tour of the Infamous Skull Rock, or traipse above the canopy in Tarra Bulga National Park on the Cortigan Suspension Bridge.

THE CAN'T TALK, EATING BIT

Good food, good wine and scenic locales combine to put Gippsland's dining options in a league of their own

Wear your best oversized clothing because this is the bit where we fill our bellies with all the food, wine and brews we can get our hungry little hands on. Let's start with a curated selection of posh cheeses at Gurraya Cider, followed by a cheely fresh brew or two at Loch Brewery & Distillery and finish up with a wine testing at Harman Wires, complete with some carbo-loading in the form of tasty homemade pizzs.

















VICTORIA EVERY BIT DIFFERENT



World Superbikes program (February)

Australian Grand Prix program (March)



PUBLIC RELATIONS







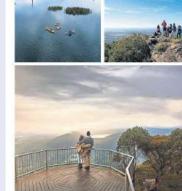




sundayage

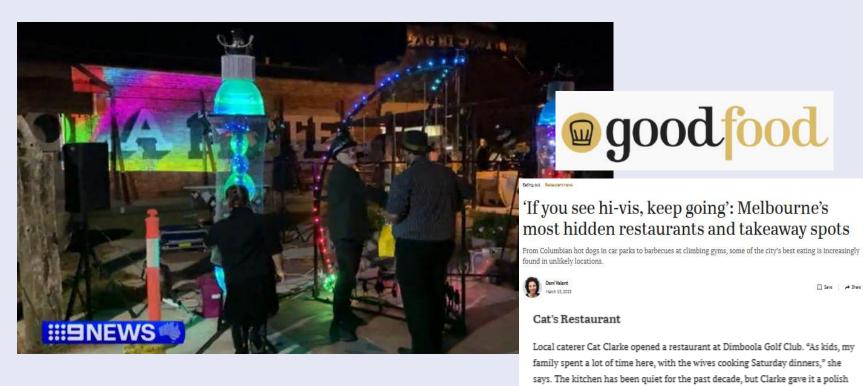






Back from the ashes

PR - WIMMERA MALLEE



and now serves casual feasts with dishes such as saltbush bread and beef with

Golf Course Road, Dimboola, instagram.com/chefteachercatclarke

pepperberry.

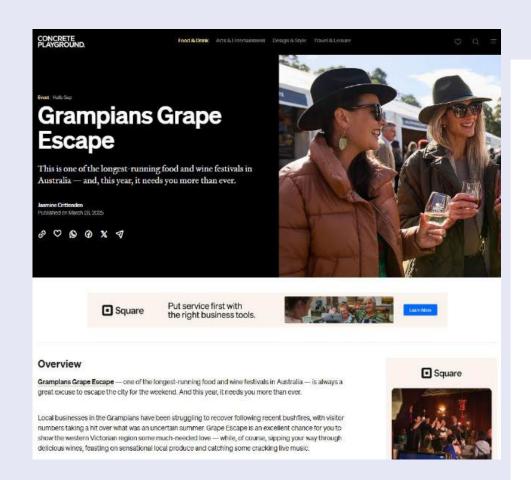
Wimmera Steampunk Festival







PR - GRAPE ESCAPE



ESCAPE

TRAVEL UPDATES

Escape for grapes and more

Visitors are being encouraged to support Victoria's Grampians after bushfires hit the region – and a food and wine festival is just the way to do it.

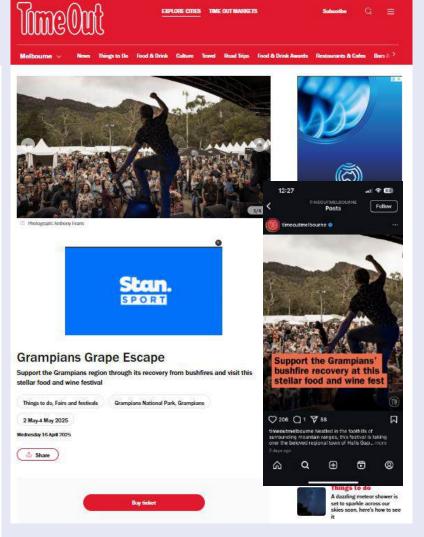
The town of Halls Gap, which had to be evacuated in December due to fire in the surrounding Grampians (Gariwerd) National Park just as its usual peak season would begin, hosts its annual Grampians Grape Escape in Mau.

The three-day festival at the local recreation reserve celebrates the region's wine, dining and produce, bringing together close to 100 exhibitors with masterclasses, cooking demos and live music. Thirty wineries will take part, and kids can try rock-climbing at the Little Adventurer's Precinct.

Events run from May 2-4, with the opening night designated as Feel-Good Friday, a live music event celebrating the region's resilience and spirit.

General admission and tasting tickets, which include a souvenir tumbler for wine, beer and cider tastings on Saturday and Sunday, are available now. grampiansgrapeescape.com.au









UPCOMING ACTIVITY



DEDICATED GWM CAMPAIGN

WHEN

- Phase 1 Winter: Now ramping up in June to drive visitation for winter
- Phase 2 Spring and beyond: Build future consideration

WHERE

- Outdoor advertising/billboards
- Social Media
- Custom magazine (TBC)
- Official Visitor Guide
- Visit Victoria eDM
- Public relations & Broadcast

GET TO THE GRAMPIANS

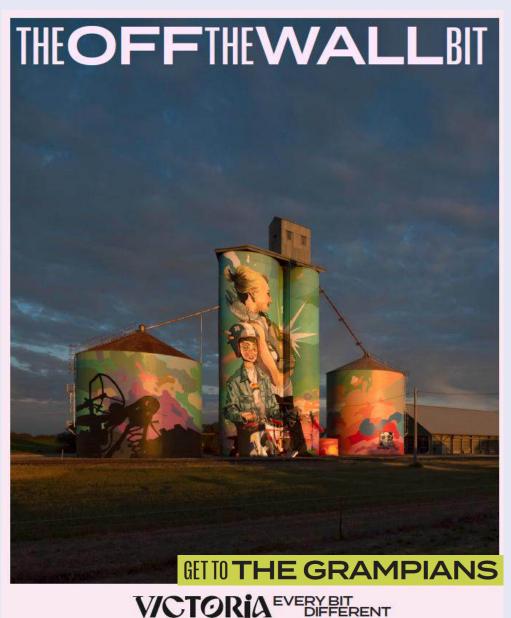




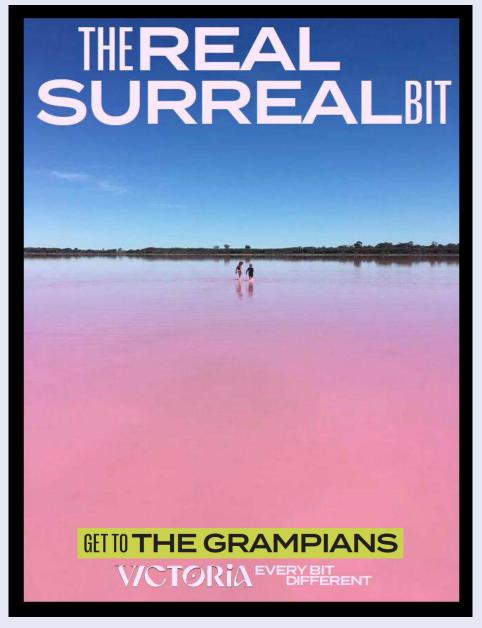
SNEAK PEEK – NEW CREATIVE CONCEPTS



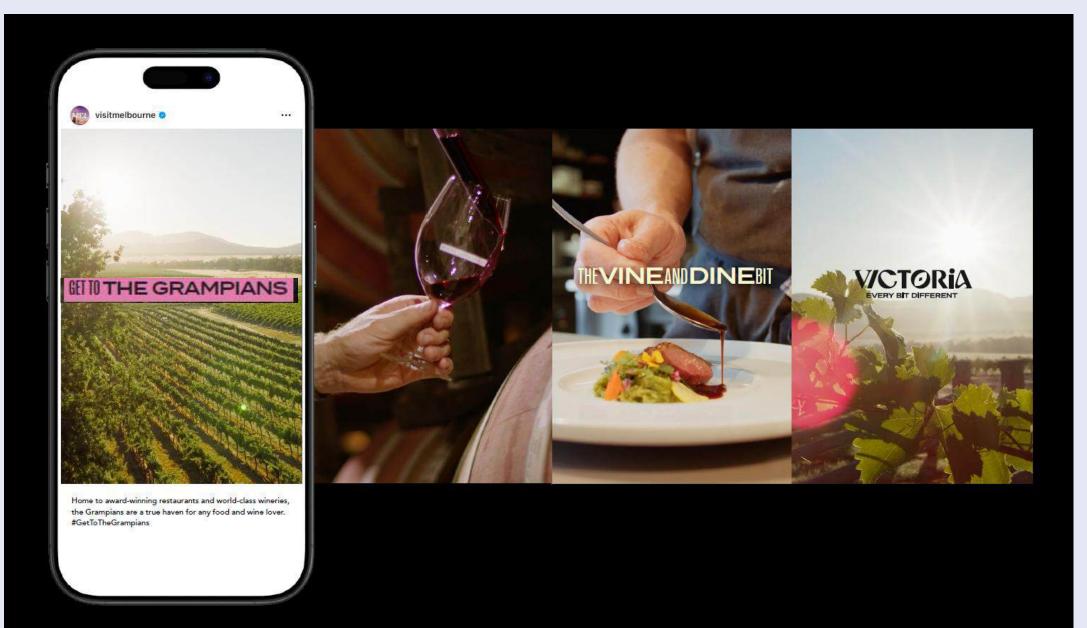




DRAFT



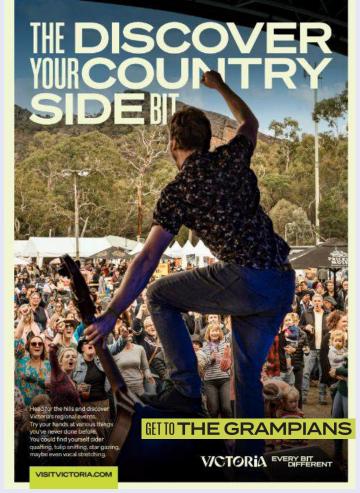




DRAFT

EVENT MARKETING - PRESS

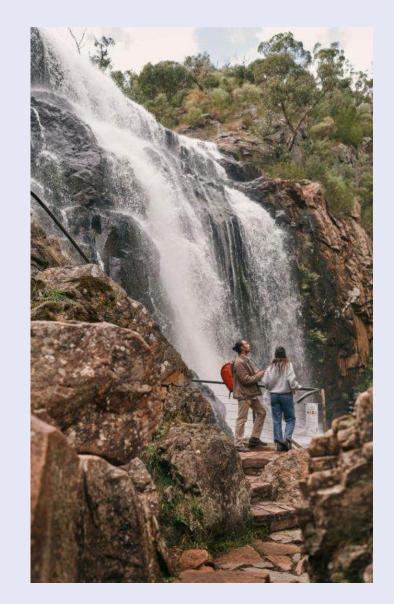






INDUSTRY SUPPORT

- ATE25 region represented by Absolute Outdoors, Mt William Station, Pomonal Estate and GWMT
- Free ATDW listings for all Grampians Wimmera Mallee businesses for 12 months
- Global immersion program in the region 115 international delegates participated in 19 famils featuring 25 businesses over past 12 months





UPCOMING ACTIVITY



THANK YOU



Local Investor Panel

Chan Uoy – Dimboola Imaginarium & Wimmera Steampunk Festival

Pippa Mott – WAMA

Bruce Achow – Great Western Enterprises

Josephina McDonald – Halls Gap Lakeside Tourist Park, Grampians Getaway

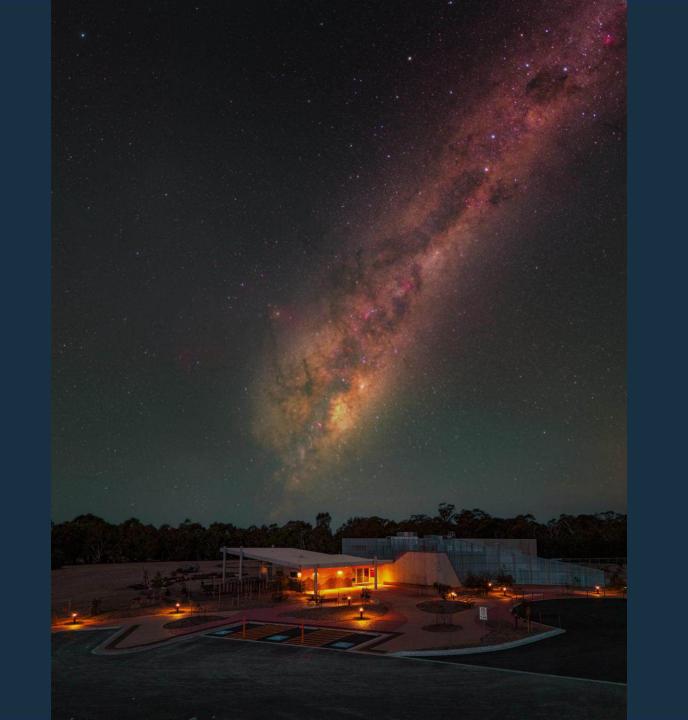
Adam Atchison - Pomonal Estate



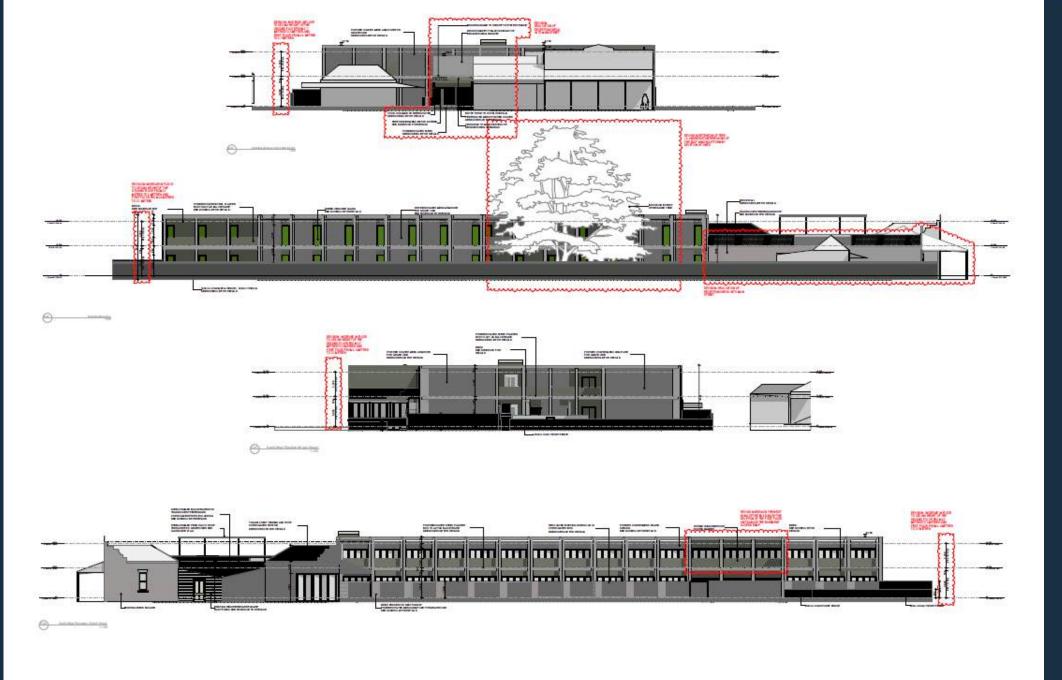






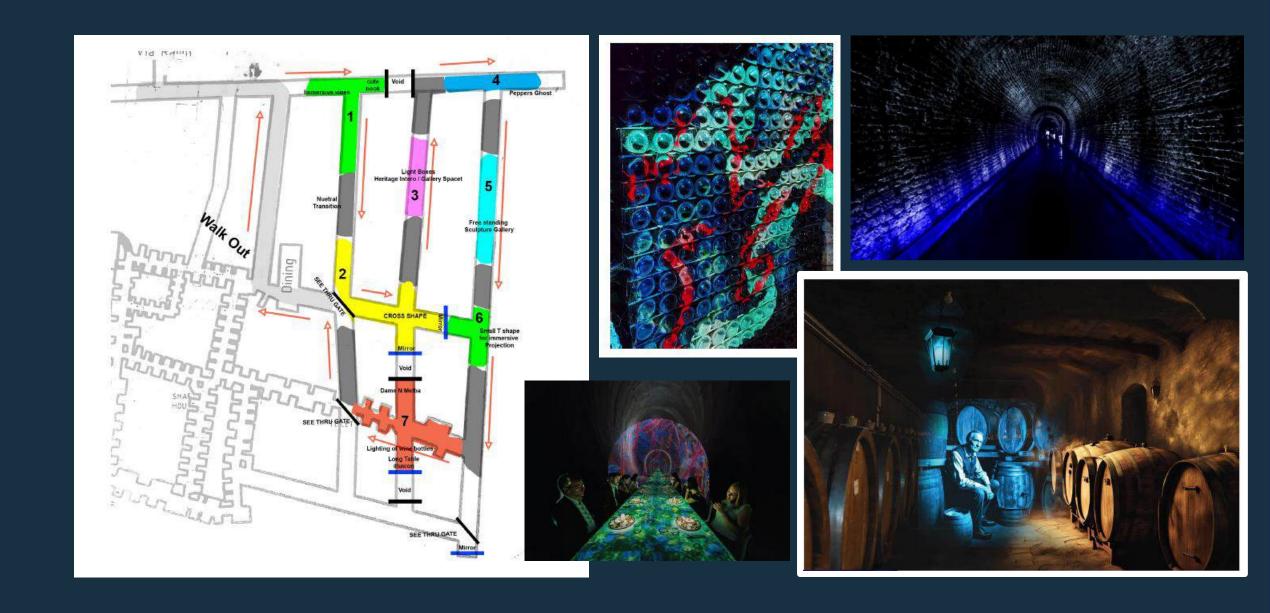






PORTOTO PARTY	in- O'	Develops	
No.	Barrier Salvan	Great Western Motel	TP 300 D





BLOG

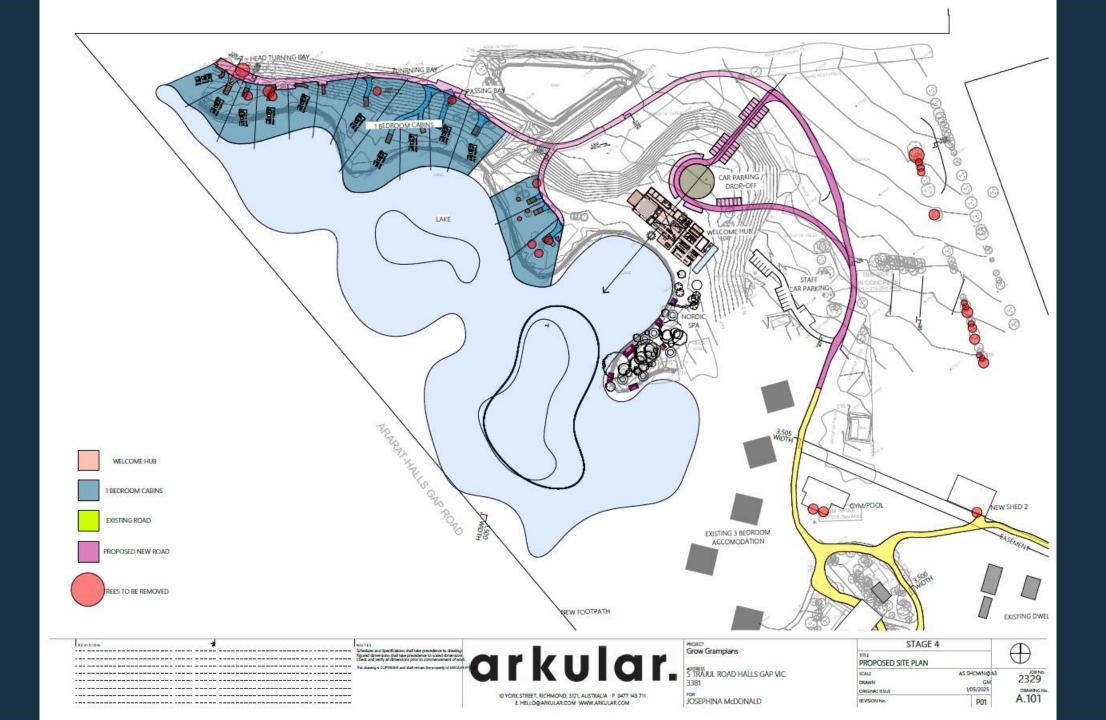
THE GROW







The Nordic Spa offers guests a rejuvenating hydrothermal experience, guiding them through cycles of hot, cold, rest, replenish, and repeat to restore balance and promote overall well-being. Including saunas, plunge pools, rituals and experiences, herbal steam, salt halo therapy, spa kneipp walk pools, body clay experiences.





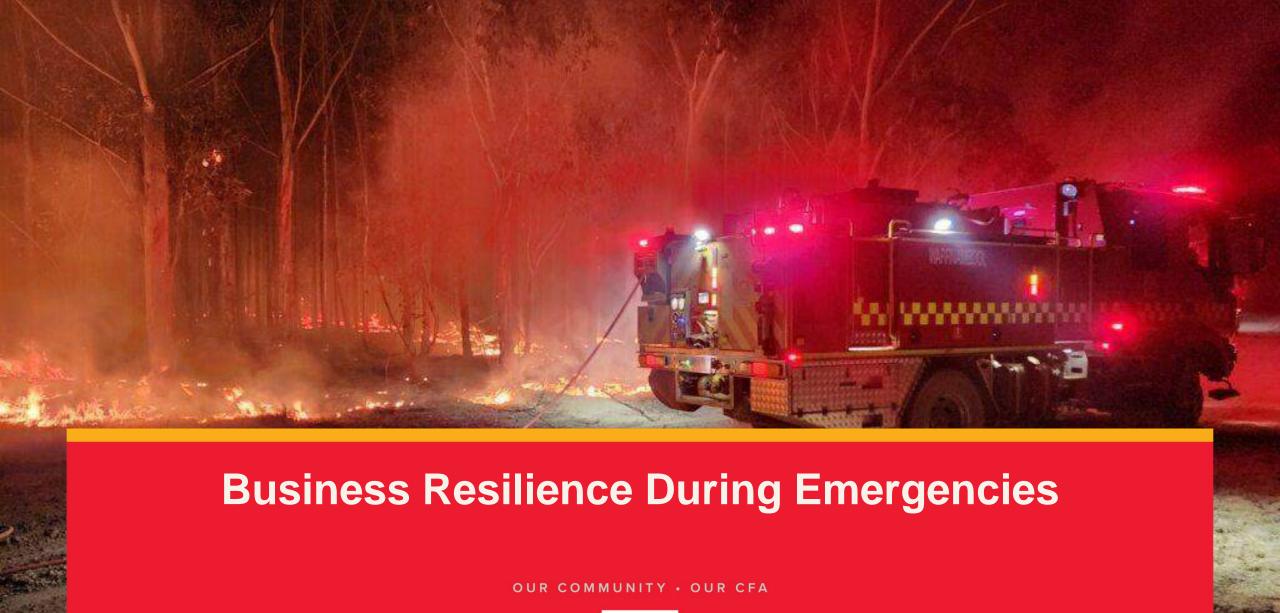


Mark Gunning (AFSM)

Assistant Chief Fire Officer – Regional Commander **CFA**









Issues



- Emergency Impacts
- Emergency Planning
- Basic Resilience



Just a warning I will be using from photos from recent events in this presentation

Emergency Impacts



- Impacts may be directly or indirectly connected with the Emergency
- Direct Impacts
 - Evacuation
 - Fire/Flood or other threatening assets
- Indirect Impacts
 - Road Closures
 - Power / Communications disruption
 - Critical infrastructure impacts





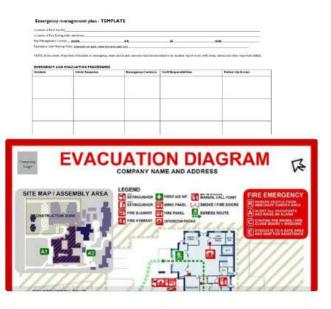


Emergency Planning



Emergency Plans are best if simple, effective and exercised

- Emergency Management Plans don't just plan for major emergencies – small events can impact in a big way (i.e. Crime Scenes, Power Outage, Water Contamination, Single unit / caravan fire
- Consecutive, Compounding, Concurrent Emergencies
- Socialise your plans with Staff & Customers



Basic Resilience



Resilience isn't just a buzz term

Businesses that can adapt to disruptions can survive disaster impacts

- Mental approach positive attitude is everything and you can create it by being well prepared
- Emergency Management Plans don't just plan for major emergencies – small events can impact in a big way (i.e. Crime Scenes, Power Outage, Water Contamination, single unit / caravan fire)
- Business Continuity Plans
 - Business Victoria have templates
- Long term Consecutive, Compounding, Concurrent



Questions



Any questions?



OUR COMMUNITY . OUR CFA

Charlie Richardson

Area Chief Ranger Parks Victoria





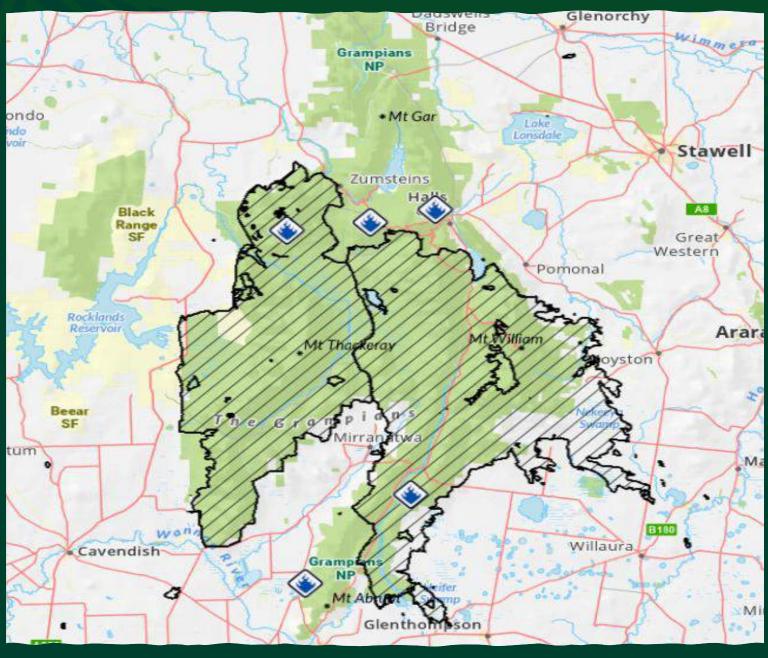


GWMT Industry Forum Update

Charlie Richardson, Area Chief Ranger



OFFICIAL



Overview – Grampians Fires 2024/25

Immediate Openings









OFFICIAL

Conservation









Good news stories



We found potoroos and bandicoots!





Brush Tailed Rock Wallabies colonies and supplementary feeding going well

Cultural Heritage Protection









Impact assessments











Impact assessments OFFICIAL







OFFICIA

Grampians (Gariwerd) National Park Immediate Recovery Funding



Immediate Built Assets Works



Immediate Land
Management
Activities



Critical Species Intervention



Critical Artificial Habitats



Immediate Predator Control



Immediate Herbivore Control



Re-opening - Easter 2025

Walking Tracks

- Silverband Falls
- Balconies walk
- Pinnacle and Lakeview lookout from Sundial carpark
- Boroka Track walk
- Grampians Peaks Trail Djardi Djawara to Griffin Fireline

Campgrounds

- Jimmy Creek
- Wannon Crossing
- Kalymna

Designated Climbing Sites

Accessed from Sundial carpark





Re-opening – 30 June 2025

Walking Tracks

 Grampians Peaks Trail – Sundial Carpark to Borough Huts

Campgrounds

- Bugiga Hike-in
- Stony Creek Group Camp
- Borough Huts

Other

- Griffin Trailhead (Grampians Peaks Trail access)
- Grampians NP Roads





Long term recovery

- Recovery structures further funding
- Insurance
- Asset repair
- Conservation program
- Landscape stabilisation
- Staged re-opening
- Communications and Engagement
- Partnerships and collaboration



Park Information

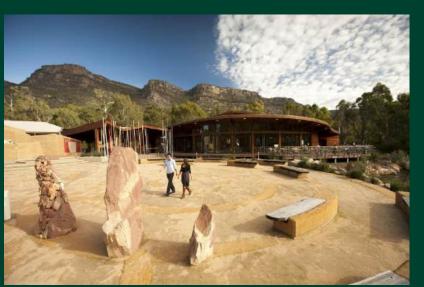
Brambuk the National Park & Cultural Centre

- Parks Victoria staff providing the most up to date park information to visitors
- Keeping your customers informed for repeat visitation - Maps, trip planning and information on future openings and park events

Website

- Parks.vic.gov.au
- change of conditions





OFFICIAL



Paul Matthews

Skilled Director of GWMT Board GWM Tourism







Grampians Wimmera Mallee Tourism

Industry Update
Off Grid Kiosks and the
new Visitor App

2 May 2025

Horsham Rural City Council, Ararat Rural City Council, Northern Grampians Shire Council, Southern Grampians Shire Council, Hindmarsh Shire Council, Buloke Shire Council, West Wimmera Shire Council and Yarriambiack Shire Council.

Paul Matthews Project Manager – VE Tourism

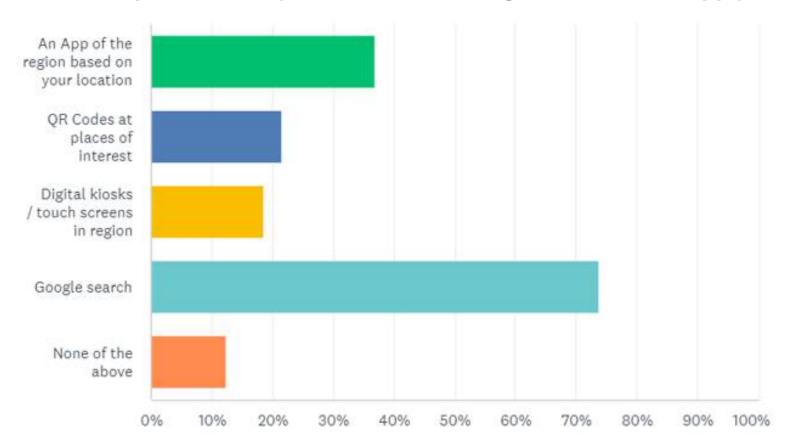
About the Project



- Funded by Department of Jobs, Precincts & Regions as part of the Visitor Servicing Fund – Stream B
- All eight Shires are represented on Project
 Government Group and have co-contributed funds
- Project will deliver a visitor App, three world first off the grid digital kiosk powered by the sun and wind, and QR code accessible visitor information

Support for the Project

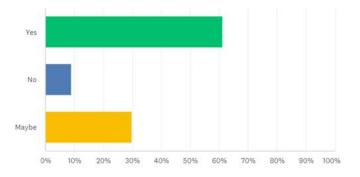
Which of the following digital information sources would you use for finding out what is open, close to you and worth visiting? Select all that apply.



What stopped you from visiting the Grampians region VICs?

- 31.82% Prefer digital tools including apps and social media
- 22.73% Opening hours didn't suit me

Would you download the App?



Source: Urban Enterprise Visitor Survey 2023. Sample size 150

Kiosk Functionality

The kiosks will have the following functionalities:

- Off the grid powered by solar / wind energy.
- Visitor content by proximity, experience and product.
- Online mapping functionality.
- Personalised itinerary for mobile download.
- Wi-Fi hotspot.
- CCTV.
- Phone charging portal.
- Emergency management messaging functionality.
- Ability to power down at night so no light bleed (kiosk can go to sleep when sun goes down only activating on touch)





Click the QR code to see the kiosk in action. Locally built in the Northern Grampians Shire

Kiosk Location Update



Main Street Halls Gap



Mitchell's Gully look out (Mt Sturgeon Car Park - Dunkeld



Lake Tyrrell – Sea Lake

Coming soon signs have been installed with links to more information.

Kiosk Installation will commence later in May for completion by June 2025



Visitor App Update

The APP is now soft launched and available for download.

It has the following functions:

- To discover everything there is to see, do and experience across the Grampians and Wimmera Mallee regions via interactive maps and wayfinding.
- View ride and walk routes on the map.
- All features available even when offline.
- Search shows what is nearby first.
- Ability to filter by distance and type of experience.
- Geo o sensitive content based on location
- Option to create customised itinerary and take photos of visits.
- Powered by ATDW. Other listings in Business Listings.







Click the QR code to see the new GWMT visitor APP promoting local businesses and things to do

Marc Sleeman

GWM Tourism





STRATEGY OUTLINE

KEY OBJECTIVES

- Support recovery by driving visitation and spend across the Grampians and Wimmera Mallee.
- Create meaningful, purpose-driven content that connects people to destination stories and "every bit different" experiences that inspires travel.
- Expand and engage target audiences by showcasing the diverse range of experiences and thoughtful touches, tailored to specific interests, encouraging exploration and conversion.

AUDIENCE - Consumer:

- Regional Victorians + SA/VIC border to Adelaide Lifestyle Leaders (18+)
- •Interest Groups (e.g., Caravanners, Fishing Folk, Bird Watchers, Pet-Friendly)

INDUSTRY

• Empower operators to deliver emotionally resonant travel experiences that generate content, drive repeat visitation and strengthen destination advocacy.

STRATEGY OUTLINE

STRATEGIC APPROACH

- While Visit Victoria focuses on the Melbourne metro area, this campaign zeroes in on regional markets, Adelaide and SA/VIC border.
- Through highly targeted, interest-based campaigns on META platforms, the campaign will engage
 audiences with the content that appeals most to them (e.g., caravanning, fishing, nature exploration,
 pet friendly). This segmentation helps broaden the audience beyond general "getaway" tourism,
 focusing on lifestyle-driven travel experiences that connect with Visit Victoria's broader positioning of
 diverse experiences across the state.
- The campaign will be strengthened by working directly with local operators to craft travel moments (thoughtful touches) that resonate emotionally with travelers.
- The approach includes a blend of digital, traditional, partnership, out-of-home and PR efforts, supported by fresh content and an updated Visit Grampians brand, which can work cohesively alongside Wimmera Mallee when required.

VFR CAMPAIGN

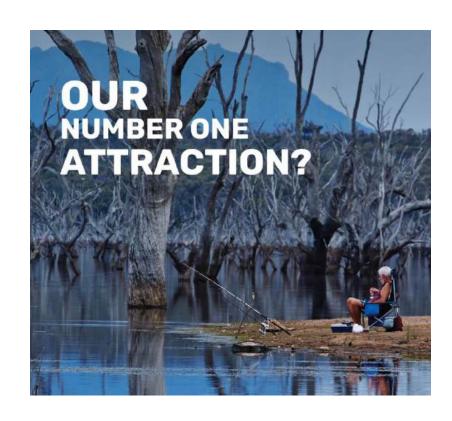
"Our Number One Attraction? YOU"

Campaign Purpose

 Leverage locals as the region's most authentic influencers to boost visitation, emotional recovery and economic activity postbushfires.

Key Objectives

- Encourage locals to invite friends/family to visit or stay longer.
- Support local businesses through increased foot traffic and bookings.
- Promote visitor dispersal across lesser-known attractions.
- Position the region as warm, welcoming and ready to host.
- Gather audience insights via a competition to inform future marketing.





VFR CAMPAIGN

"Our Number One Attraction? YOU"

Creative Concept

- Celebrates the role of locals in recovery: "Our number one tourist attraction? YOU."
- Human-centered storytelling featuring a "Local Legend/s" from each patch.

Execution

- Capture stills, video and audio of locals sharing their favourite spots to eat, drink, stay and explore.
- Shoot locations include Lake Fyans, Mount Langi Ghiran winery, looking up to Mount Abrupt, walk to Hollow Mountain, and Silo Art.
- Talent includes a cross-section of generations and friends / family types.
- In Market June





BRAND PROJECT

Project Objective:

Develop a new visual identity for Visit Grampians that will serve as the foundation for campaign creation, that also allows for cohesive visual elements for shared marketing efforts between Wimmera Mallee and Grampians. This process will also consider the consumer journey across the Wimmera Mallee brand, with adjustments made where agreed to strengthen overall brand strategy and synergy.

Scope:

The deliverables include defining the brand's core elements, such as its purpose, vision, mission, values, personality, voice, tone and positioning. Visual identity will encompass logo usage, colour palette, typography, imagery style, iconography and co-branding rules. The verbal identity will cover any (campaign) taglines, messaging pillars, copy examples, application guidelines and accessibility considerations.

Website:

The updated brand will be applied to the rebuild of the Visit the Visit Grampians website, with a focus on optimising the backend and streamlining the front end. The aim is to provide both inspirational and practical content that ensures a seamless consumer journey, enhances user engagement, improves accessibility and drives traffic to local operators.



